



Champions in Construction

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TASMANIA AUSTRALIA • 1870

PIP

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Kent Mason, Vice President of Sales

Armor Guys

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Q Explain what solutions your company offers in the construction industry?

Armor Guys core offering focuses on seamless coated cut resistant and general purpose gloves for a multitude of construction trades. Our product development centers around our patented Kyorene® technology, which is a first-to-market Graphene based range of gloves and sleeves, as well as, developing products across all ANSI cut levels so users have a choice of options that are best suited for the tasks they're faced with no matter the job.

Q Do you have any new products for the construction industry that came out this year or will be coming out soon?

This year we began taking a deeper look into back of hand impact protection as the requests we're getting from customers continues to increase. We have offered a limited number of styles to this point, but have 6 new styles in the development stage which we anticipate launching later this year.

Q What three things do you want people to know about your solutions/company in the construction space?

Armor Guys prides itself on our ability to quickly develop validate and commercialize products to meet customer needs or respond to a changing marketplace. As a vertically integrated manufacturer, we control the entire manufacturing process from start to finish and only sell products made in our factories. As a result, we control the quality of our products and ensure only the best of what we make winds up on our customer's hands.

Q What is unique about your product that helps keep construction workers safe?

Our Kyorene® and Kyorene® Pro range of gloves and sleeves are the only products on the market which contain Graphene. Graphene by its makeup is inherently bacteriostatic, thermal regulating and odor neutralizing. Users of these products experience a cooler, more

comfortable glove and are less likely to take their gloves off due to their hands being hot and sweaty.

Q Compared to your competitors, what makes your product safer/better for construction workers? How are construction workers using your products to stay safe?

Half the battle with hand protection is keeping workers wearing gloves even when they don't want to. As eluded to in the previous question, our Kyorene® and Kyorene® Pro range of gloves do something know other gloves in the market have done before or currently do. The active thermal regulating and odor neutralizing that occurs with these products ensures users their hands will remain cooler and more comfortable than any other gloves on the market. Protected hands are safe hands.

Q How are construction workers using your products to stay safe?

Construction workers across the U.S. in a number of trades trust Armor Guys gloves to protect their hands from cuts and abrasions that are certain to occur in the absence of hand protection. Whether it's the worker finishing concrete, the electrician pulling wires or the plumber installing drain lines, Armor Guys gloves meet the protection required to ensure these workers hands are safe from the hazards they face each and every day. ■

Watch the **Armor Guys Kyorene® Pro 00-897 Forest Work** video at <https://youtu.be/-9Oz5kDVJZs>.

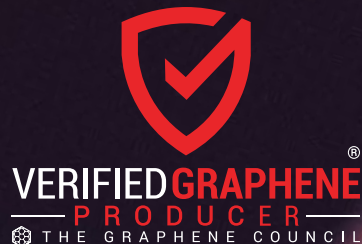


KYORENE® PRO

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Jim Huebner, Construction Marketing Channel Manager Protective Industrial Products, Inc.



Q Explain what solutions your company offers in the construction industry?

PIP® offers a full portfolio of head-to-toe PPE, including:

- **Hand Protection** against cut, impact, crushing, cold and chemical exposure.
- **Hearing Protection** against prolonged exposure to machinery noise.
- **Eye Protection** against debris.
- **Hard Hats and Safety Helmets** protection against falling objects and struck-by hazards.
- **Respiratory Protection** against silica dust.
- **Protective Clothing and Footwear** protection against the elements.
- **Electronic Flares** provide visible barriers between workers and heavy machinery.

- **Tool Tethering** prevents objects dropping from heights.

Q Do you have any new products for the construction industry that came out this year or will be coming out soon?

This year PIP® launched the Traverse™ Safety Helmet featuring Mips® (Multi-Directional Impact Protection) Technology and Zenon Ultra-Lyte™ safety glasses with select styles featuring the Fogless® 3Sixty™ coating for eye protection. For protective clothing, PIP® recently introduced a comprehensive line of Bisley® premium high-vis multi-season workwear, designed to get the job done with styles for both men and women. In the near future PIP® will launch THORZT hydration for heat stress protection.

Q What three things do you want people to know about your solutions/company in the construction space?

PIP® has the most extensive offering of type I and type II head protection in the market, including the new Traverse™ safety helmet.

With North American manufacturing facilities for head, hearing and hand protection, PIP® ensures a vital supply chain and better product availability.

PIP® has a complete Heat Stress solutions offering, which will include THORZT Hydration, engineered with the right mix of vitamins, minerals, and amino acids to provide workers with a replenishing beverage.

“Statistics from Science Direct show that close to 60 percent of recorded head injuries are caused by slips, trips and falls,” says Jim Huebner, marketing channel manager, Construction. “Science tells us that concussions and traumatic brain injuries (TBIs) are primarily the result of rotational force and strain to the brain. Why is this an interesting scientific finding? Simply put, it goes against how standard hard hats have been tested in the past.

“Typical ANSI/ISEA Z89.1 testing on Type I and Type II head protection involves top and side of head impacts. This method does an excellent job assessing the effectiveness of vertical and linear impact resistance but does not properly address protection against rotational impacts to the head.”

To address this, PIP has come out with the new Traverse™ Safety Helmet featuring MIPS® (Multi-Directional Impact Protection System) Technology. This safety helmet meets both the ANSI/ ISEA Z89.1 Type II and EN12492 impact protection.

Its lightweight ABS/Polycarbonate shell and integrated 4-point chin strap ensure a comfortable and secure fit – even in the event of a slip, trip or fall – eliminating the chance of the safety helmet dislodging if gravity should take over.

The integrated MIPS technology acts as a low-friction layer inside the safety helmet between the padding and the EPS foam protective layer that allows for a multi-directional movement of 10-15mm on certain angled impacts. This slight movement allows the shell of the safety helmet to slide in whichever direction the rotational impact comes from while the suspension stays secure, ultimately helping limit the rotational movement to a worker’s head.

Q What is unique about your product that helps keep construction workers safe?

Safety helmets with Mips® Technology feature a low friction layer designed to help reduce the severity of head injuries, such as concussions and traumatic brain injuries that are commonly the result of rotational force and strain to the brain. Injury statistics demonstrate workers are more likely to fall at an angle, not directly on top of the head due to the forward energy of motion that may extend to the head when hitting a hard surface.

Q Compared to your competitors, what makes your product safer/better for construction workers?

Our Traverse™ Safety Helmets meet both the ANSI/ISEA Z89.1 Type II standard and the shock absorbing

capacity, retention system strength and effectiveness of the retention system clauses under the EN 12492 standard. The Traverse is also equipped with Mips® Technology to protect against rotational impacts to the head with a low-friction layer inside the safety helmet.

Thorzt Hydration replenishes essential vitamins and minerals to hydrate workers more efficiently than water without added sugar.

Q How are construction workers using your products to stay safe?

PIP® designs products focused on fit, comfort and style. When PPE fits well and is comfortable, workers feel good wearing it and are more likely to wear it all day. From lightweight above the neck protection like the

Traverse™ Safety Helmet and Ultra-Lyte™ safety glasses to protective clothing like Bisley® workwear designed for both men and women and a comprehensive offering of hand protection that keeps workers safe and compliant. ■

Watch the **MIPS x PIP** video at <https://www.youtube.com/watch?v=DCEiEXInL5k>.





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www.pipusa.com

Fernando Nazco, US Work & Safety Manager Blundstone



Q Explain what solutions your company offers in the construction industry.

Blundstones are quite possibly the most durable, most comfortable work boots ever made. We've been making boots for over 153 years. And while they have evolved in style, design, and technology over the years, the quality has never changed. They are still built as they always have been: to go anywhere and do anything.

Q Do you have any new products for the construction industry that came out this year or will be coming out soon?

We will be launching new products in 2024.

Q What three things do you want people to know about your solutions/company in the construction space?

- Blundstone has been family owned, operated, and headquartered in Tasmania, Australia since 1870.
- Our 153+ years of making boots has allowed us to bring together the best ideas, components and designs to create a product to protect you without sacrificing comfort.



- Blundstones are quite possibly the most comfortable work boots thanks to our patented SPS Shock Protection System.

Q What is unique about your product that helps keep construction workers safe?

Our range offers every safety feature one may need, and more. What truly makes us different is not just keeping your feet safe but keeping you comfortable.

Q Compared to your competitors, what makes your product safer/better for construction workers?

Blundstone pioneered comfort in its work boots with the introduction of our patented SPS Shock Protection System that utilizes an open cell foam technology known as XRD. This technology is placed under the heel strike and the ball of the foot in all our boots to reduce fatigue and increase comfort. This design makes a tremendous difference in comfort

for those on their feet for 10+ hours and taking 15k+ steps a day.

Q How are construction workers using your products to stay safe?

All Blundstone work boots are certified to meet various global standards, inclusive of ASTM standards. Given our 153+ year history and global presence, our Research team is uniquely positioned to source the best materials and manufacture the best designs for ultimate safety, comfort and durability.



Watch the **Blundstone Work Boots, Durable Boots for Men & Women since 1870** video at <https://www.youtube.com/watch?v=6gecLHNU120&t=2s>.

Blundstone is a 100% Australian privately-owned family company headquartered in Hobart, Tasmania with a longstanding history in the workforce. We're a heritage company that has not only embraced new technologies, but actively engineered our own comfort and safety systems to find solutions for all jobsites. We offer only the best in safety footwear. We've been crafting boots since the late 1800s, so we know a thing or two about comfort, quality, and safety.

Embarking on a continuous research and development program, we strive to be the best in our field. Our research and design team based in Hobart searches the globe for the finest materials and components to create the best and latest in safety footwear.

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Estero, FL 33929
586-227-9344
www.WorkplacePub.com